Medienmitteilung

Aebi Schmidt Group steigert die Profitabilität deutlich um 22% und verzeichnet einen anhaltend starken Auftragseingang

Frauenfeld, Schweiz, 13. August 2026 – **Die Aebi Schmidt Group (NASDAQ: AEBI) erzielt im zweiten Quartal 2026 eine deutlich verbesserte Profitabilität und gewinnt grosse Aufträge. Der Adjusted EBITDA stieg um 22% auf USD 42,1 Millionen, der Auftragseingang wuchs um 16% auf USD 516 Millionen. Auch der Nettoumsatz legte zu: Er verbesserte sich um 9% auf USD 496 Millionen. Die Gruppe bestätigt ihre Umsatz- und Adjusted-EBITDA-Ziele für das Jahr 2026.**

«Die Aebi Schmidt Group hat auch in Zeiten wirtschaftspolitischer Unsicherheiten ein starkes zweites Quartal geliefert: Wir gewannen grosse Aufträge, der Umsatz wuchs, und wir verbesserten die Profitabilität deutlich mit einem um 22% gesteigerten Adjusted EBITDA», sagt Barend Fruithof, Verwaltungsratspräsident und Group CEO von Aebi Schmidt. «Wir haben unsere Ziele erreicht und entwickeln uns wie erwartet.»

In Nordamerika befeuerten der Bereich Walk-in Vans sowie ein Grossauftrag im Bereich Truck Bodies den Auftragseingang. In Europa stieg dieser um 20%, getrieben von einer starken Performance im südeuropäischen Raum sowie dem Gewinn grosser Aufträge über alle Geschäftsbereiche hinweg. Der Auftragsbestand der Gruppe wuchs im Vergleich zum Vorjahresquartal um 20% auf USD 1,28 Milliarden. Der Nettoumsatz stieg um 9% auf USD 496 Millionen.

«Die Gruppe verzeichnete im zweiten Quartal ein starkes Auftragsmomentum. Gleichzeitig zahlte sich der Kapazitätsaufbau der Vorquartale aus: Wir konnten effizient produzieren, ausliefern und den Umsatz steigern», kommentiert Group CFO Marco Portmann. Der Adjusted EBITDA stieg um 22% auf USD 42,1 Millionen, die Marge verbesserte sich von 7,6% auf 8,5%.

Ausblick auf das Gesamtjahr 2026 und Telefonkonferenz zu den Ergebnissen

Die Aebi Schmidt Group hält an ihrem erwarteten Nettoumsatz von USD 1,95 bis 2,15 Milliarden und einem Adjusted EBITDA von USD 175 bis 195 Millionen fest. Den Leverage erwartet die Gruppe bei 2,0x oder leicht darüber. «Der starke Auftragseingang und die deutliche Profitabilitätssteigerung liefern eine hervorragende Basis für die zweite Jahreshälfte», sagt Verwaltungsratspräsident und Group CEO Barend Fruithof. Der Ausblick geht von einer weiteren Normalisierung der geopolitischen Situation, der Zolldiskussionen und der damit verbundenen Unsicherheiten bis zum Jahresende aus.

Die Aebi Schmidt Group wird heute um 14:30 Uhr MESZ eine Telefonkonferenz abhalten, um diese Ergebnisse und die aktuelle Geschäftsentwicklung zu erläutern. Investoren und Analysten können über die folgenden Links die Veranstaltung live verfolgen, die Konferenzunterlagen einsehen und Fragen stellen:

Alle Informationen: https://www.aebi-schmidt.com/de/investoren/
Webcast: https://edge.media-server.com/mmc/p/zezjzoxj/
Telefonkonferenz: https://register-conf.media-server.com/register/BI503275d72b6241de9941e252348e9fe9

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About Aebi Schmidt Group
Aebi Schmidt Group is a world-class specialty vehicles leader, positioned to accelerate growth and drive exceptional value. The Group, with its headquarters in Switzerland and listed on the NASDAQ, has generated Net Sales of $1.9b in 2025. Aebi Schmidt Group employs around 6,000 employees, with production facilities and service and upfit centers across Europe and North America.

Forward-looking statements
This release contains information, including our sales and earnings guidance, all other information provided with respect to our outlook for 2026 and future periods, and other statements concerning our business, strategic position, financial projections, financial strength, future plans, objectives, and the performance of our products and operations that may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend the forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in those sections. Generally, we have identified such forward-looking statements by using words such as "believe," "expect," "intend," "potential," "future," "may," "will," "should," and similar expressions or by using future dates or targets in connection with any discussion of, among other things, the construction or operation of new or existing facilities, operating performance, trends, events or developments that we expect or anticipate will occur in the future, statements relating to volume changes, share of sales and earnings per share changes, anticipated cost savings and attainment of merger synergies, potential capital and operational cash improvements, changes in supply and demand conditions and prices for our products, trade duties and other aspects of trade policy, statements regarding our future strategies, products and innovations, and statements expressing general views about future operating results. However, the absence of these words or similar expressions does not mean that a statement is not forward-looking. Forward-looking statements are not historical facts, but instead represent only Aebi Schmidt's beliefs regarding future events, many of which, by their nature, are inherently uncertain and outside of Aebi Schmidt's control. It is possible that Aebi Schmidt's actual results and financial condition may differ, possibly materially, from the anticipated results and financial condition indicated in these forward-looking statements. Management believes that these forward-looking statements are reasonable as of the time made. However, caution should be taken not to place undue reliance on any such forward-looking statements because such statements speak only as of the date when made. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. In addition, forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from Aebi Schmidt's historical experience and our present expectations or projections. More information about factors that potentially could affect our financial results is included in our filings with the SEC, which are available at www.sec.gov or our website. All forward-looking statements in this release are qualified by this paragraph. Investors should not place undue reliance on forward-looking statements as a prediction of actual results. We undertake no obligation to publicly update or revise any forward-looking statements in this release, whether as a result of new information, future events, or otherwise.

Non-GAAP Financial Measures
To supplement its reporting of financial measures determined in accordance with generally accepted accounting principles in the United States ("GAAP"), Aebi Schmidt utilizes certain non-GAAP financial measures. Aebi Schmidt utilizes non-GAAP financial measures such as Adjusted EBITDA, Adjusted EBITDA margin, and Net Debt to separate the impact of certain items from the underlying business. Because Aebi Schmidt uses these adjusted financial results in the management of its business, management believes this supplemental information is useful to investors for their independent evaluation and understanding of Aebi Schmidt's underlying business performance and the performance of its management. To aid investors and analysts with year-over-year comparability for the combined business of Aebi Schmidt and Shyft, the Company has also presented certain of these non-GAAP financial measures on a "Combined " basis. Combined non-GAAP financial measures include results for both Aebi Schmidt and Shyft on a combined basis inclusive of periods prior to the merger. Information presented on a combined basis does not reflect pro-forma adjustments or other adjustments for costs related to integration activities, cost savings or synergies that have been or may be achieved if the business combination occurred on January 1, 2024. The non-GAAP financial measures described above are in addition to, and not meant to be considered superior to, or a substitute for, Aebi Schmidt's financial statements prepared in accordance with GAAP. Non-GAAP financial measures have limitations in that they do not reflect all of the amounts associated with the Company's results of operations as determined in accordance with GAAP. Also, other companies might calculate these measures differently. Investors are encouraged to review the reconciliations of the

non-GAAP financial measures to their most directly comparable GAAP measures included in this press release and the accompanying tables. In addition, the non-GAAP financial measures included in this earnings announcement reflect management's judgment of particular items, and may be different from, and therefore may not be comparable to, similarly titled measures reported by other companies.

The Company did not provide reconciliations of forward-looking non-GAAP financial measures, such as Adjusted EBITDA and Leverage, to the most comparable GAAP financial measure because the Company is unable to provide a meaningful or accurate calculation or estimation of reconciling items, and the information is not available without unreasonable effort. The Company is unable to address the probable significance of the unavailable information.